

## Find Awesome Real Estate Deals with Websites



Includes the following 2 audio CDs with members only website access. In Finding Motivated Sellers to Find the Best Real Estate Deals topics covered: What is a motivated seller, Why are motivated sellers important for professional real estate investors? (all about finding deals), Why are motivated sellers so motivated? (all about how people become motivated and clues on where to look), How to find motivated sellers?, Cheap Ways vs Easy Ways, My favorite cheap ways, My favorite easy ways:, How do you turn motivated sellers into property purchases?, finding their selling motivators, the interview, being on the right side of the desk, offering a solution to their problem, you have to identify their problem, Lead flow - 800 info lines, property information sheet, Maximizing followup for long term potential and superior profits. Approximately 63 minutes. In Buying Houses with Websites included topics: It all starts with motivated sellers, Why motivated sellers?, The Three Ms of marketing, One step and two step marketing, The Marketing Equation, What works and what doesn't on the web?, Web Sites, Web sites for buying and selling, Domain Names, Web Hosting, How to save huge sums of money on web site design, What to say in your web site ad copy, Adding testimonials to your web site to build credibility, Getting Web Site Traffic: The Major Ways, Method #1, Method #2, Method #3, Little known highly effective methods, Generating Web Site Leads: All the intricate details. Approximately 63 minutes

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